

24 HOUR GAME PLAN

STEP 1

Invite 5 - 7 of your closest friends to your 1st presentation

When Inviting: Be Natural (Enthusiasm + Urgency = Great Results)

"Hello (Name),

I just saw something I'm very interested in that Donald Trump is endorsing. It may or may not be for you, however I'm having a few of my closest friends over to take a look at it. We're getting together at (Time/Location). Would you do me a favor and stop by?"

OR

"Hello (Name),

I just saw something I'm really excited about. Donald Trump is endorsing it, and trust me, I know you are going to want to hear about it! I'm having a few of my closest friends over tonight to take a look at it. We're getting together at (Time/Location). Can you make it?"

If they ask questions:

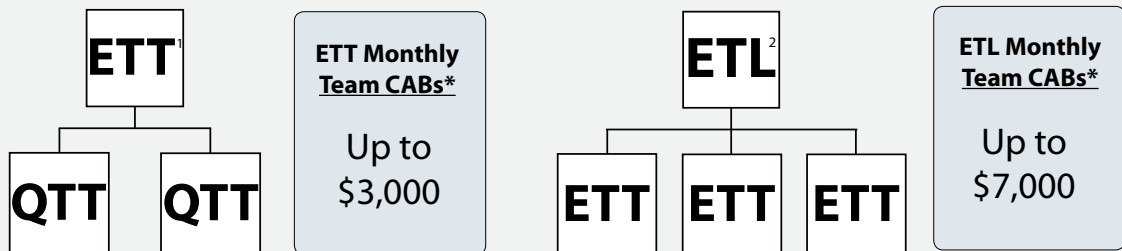
"I was just introduced to it myself so I'd rather not try to explain it. I can tell you this, it's a business opportunity and Donald Trump is endorsing it. You really need to see this in the same way I did. Based on our relationship, would you do me a favor and stop by to take a look?"

If they can't make it:

"When is the soonest we can get together?"

GOAL

1. Have prospects become representatives or customers from your presentations
2. Earn Executive Team Trainer (ETT) and Executive Team Leader (ETL) in your 1st 30 days



¹To qualify for the Executive Team Trainer position, a representative must be a qualified TT with at least 1 qualified TT in 2 separate legs (at any level). ²To qualify for the Executive Team Leader position, a representative must have at least 15 Points and at least 1 qualified ETT in 3 separate legs (at any level). *Team Customer Acquisition Bonuses (T-CABS) are paid based on the number of Team Trainers that start in a calendar month and get qualified within their first 30 days. Points: Digital Phone Service = 1-7 Points (depending on plan selected); Bundled Local and Long Distance Service = 2 Points; Satellite TV = 2 Points; Long Distance = 1 Point; Wireless = 1-4 Points (depending on plan selected); DSL = 1 Point; Your Business Assistant = 1 Point.

Your Initial Customer Sources:

1. Yourself (you can become your own customer)
2. Prospects (who are not interested in the opportunity or who have not yet joined ACN)
 - Digital Phone Service (VoIP), Internet, Satellite TV and ACN Wireless - sign up at www.myacn.com
 - Local, Long Distance Bundle or Long Distance Stand Alone- call ACN Order Entry at (866) 864-3822

CUSTOMERS
ARE VERY
IMPORTANT!!

STEP 2

Repeat Step 1 Your 2nd Presentation

STEP 3

Repeat Step 1 Again Your 3rd Presentation