

## TC in 60-120 days

### Week 1:

A. Be "The Business Owner" and get Qualified!

**YOU  
QTT**  
(5 points,  
including 2  
preferred  
customers)

Preferred Customers - 2 Points Each
Bundled Local and Long Distance Customer
Digital Phone Service with Video Phone* (Includes Primary Account for Family Plans)
Wireless - new accounts (Individual or air card) (includes Primary Line for Family Plans)
Satellite TV

B. Make a names list of 100 people.

C. Contact at least 50 people (whatever it takes!!) to ensure that 15 people see the ACN presentation.

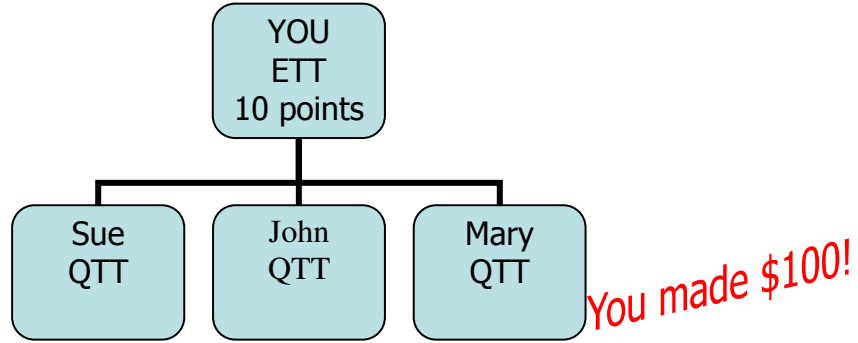
Make sure that 15 people see the ACN presentation this week!

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15. \_\_\_\_\_

**Week 2:**

A. Follow-up and personally sponsor 3 people from the 15 people that saw the business last week!

B. Get with your mentor and get 5 more customer points on yourself. By the end of this week you should have a total of 10 customer points.



C. Have a home-meeting for each of the team members that you put in. Help them to get qualified! Create a success story for them in the beginning!!

Example below:

Sue: Launch Wednesday 6:00 p.m. Home-meeting Friday 8:00 p.m.

John: Launch Monday 5:00 p.m. Home-meeting Wednesday 8:00 p.m.

Mary: Launch Tuesday 4:00 p.m. Home-meeting Thursday 6:30 p.m.

Tie everyone into the weekly Business Opportunity Meeting and Saturday Training!!! (Prospects and Team!)

D. Contact at least 25 more personal people (whatever it takes!!) to ensure that 8 of your personal prospects see the ACN presentation.

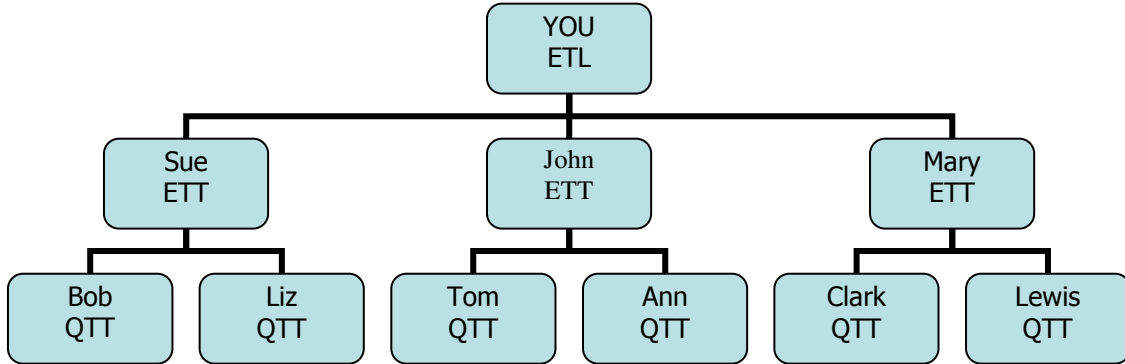
Make sure that 8 personal prospects (yours personally) see the ACN presentation

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**Week 3:**

A. Follow-up and personally sponsor 2-3 people from the 8 personal prospects that saw the business last week!

B. Help your three personals (Example: Sue, John and Mary) follow-up and sponsor two personals each...



**You made \$1000 as an ETT and are now promoted to ETL!!**

C. Have a home-meeting for each of the team members that you put in. Help them to get qualified! Create a success story for them in the beginning!!  
(Make sure you always have these meetings with a buddy--example: Bring Sue with you to do Liz's meeting, have Sue do the 1st 3 boxes of the meeting)

**Always! Always! Always duplicate yourself!!!**

Example below:

Bob: Launch Wednesday 6:00 p.m. Home-meeting Friday 8:00 p.m.

Liz: Launch Monday 5:00 p.m. Home-meeting Wednesday 8:00 p.m.

Tom: Launch Tuesday 4:00 p.m. Home-meeting Thursday 6:30 p.m.

Ann: Launch Thursday 8:00 p.m. Home-meeting Saturday 2:00 p.m.

Clark: Launch Saturday 4:00 p.m. Home-meeting Monday 8:00 p.m.

Lewis: Launch Friday 6:00 p.m. Home-meeting Saturday 6:00 p.m.

Tie everyone into the weekly Business Opportunity Meeting and Saturday Training!!!

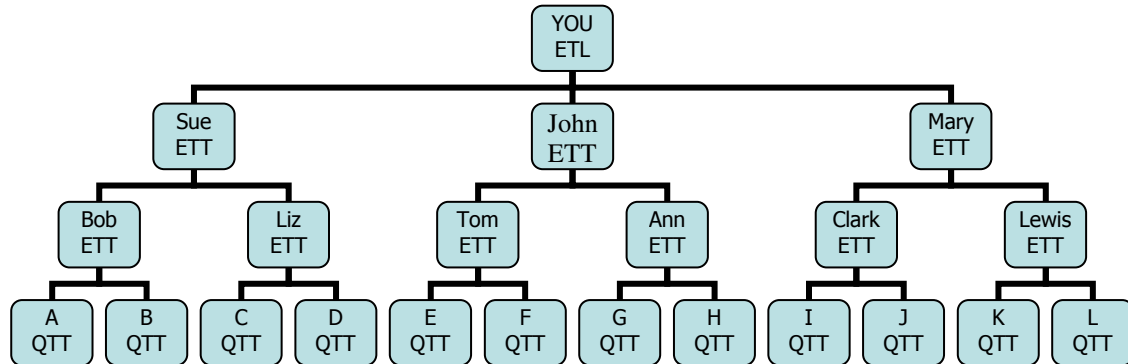
D. Contact at least 25 more personal people (whatever it takes!!) to ensure that 7 of your personal prospects see the ACN presentation.

Make sure that 7 personal prospects (yours personally) see the ACN Presentation.

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7. \_\_\_\_\_

#### Week 4:

- A. Follow-up and personally sponsor 2 people from the 7 personal prospects that saw the business last week!
- B. Help your team (Example: Bob, Liz, Tom, Ann, Clark, Lewis) follow-up and sponsor 1 or 2 personals each.



**As an ETL you just made \$2000!**

C. Have a home-meeting for each of the team members that you put in. (For example: Have a home meeting for A,B,C,D,E,F,G,H,I,J,K,L) Help them to get qualified! Create a success story for them in the beginning!! Make sure you always have these meetings with a buddy--(example: Bring Sue and Liz to C's meeting; have Liz do the 1st 3 boxes; Sue do the money part and you close it out)

**Always! Always! Always! Duplicate yourself!!!**

Tie everyone into the weekly Business Opportunity Meeting and Saturday Training!!!

By following this plan...

**You will hit TC anywhere from 60-120 days depending on people getting customers.**

Month 1: A minimum of 21 people will join your business with huge momentum!

Month 2: A minimum of 42 people will join your business with huge momentum!

Month 3: A minimum of 84 people will join your business with huge momentum!

Month 4: A minimum of 150+ people will join your business with huge momentum!

**If you knew that you could not fail...What would your goals be?**

**As a Team Coordinator 50 QTT in a month = \$16,000**

**As a Team Coordinator 100 QTT in a month = \$33,000**